# Children's Integrated Services



#### Phase I Performance-based Grants

June 16, 2010



# Agenda

- 1. Phase 1 grantee commitments
- 2. Financing & Payment
- 3. Bundled Rate
- 4. Unanswered Questions
- 5. Application Process

- One fiscal agent that ensures the provision of all CIS services:
  - Early Intervention
  - Nursing and Family Support
  - > Early Childhood and Family Mental Health
  - Specialized Child Care

- Implementation of a consistent statewide model
- Active participation in a learning community environment
- Collaborative working relationship with the State CIS team

- Fiscal agent and partners must be financially & structurally stable and able to ensure appropriate clinical and administrative supervision
- Ability to bill through MMIS and be/become a Medicaid provider

- Open and responsive to technical assistance from State CIS Team
- From mid-July to November start date required participation in regular and frequent face to face meetings with the CIS State Team and other Phase 1 grantees (both regionally and centrally located).
- Commitment from all partners indicating willingness to uphold statewide goals & model of CIS

- Capacity and commitment to meet State & Federal reporting requirements
- Utilization of the CIS data system when operable
- Work with CIS State Team on evaluation of the pilot project.



- Mentor subsequent grantees
- Understand and commit to performance measurement
- Use all CIS forms referral, intake and One Plan across all CIS services

# Questions?

# Financing and payment

- This is a Medicaid demonstration project
  flexibility to serve non-Medicaid clients
- Federal Part C dollars need special accountability - used in Payor of Last Resort (POLR), which provides funding to Part C children for services outside of the bundle

# Financing and payment

#### Critical data elements that must be collected:

- Participant name
- Medicaid ID # (if applicable)
- Service provider name
- Date of service
- Service description (CIS codes)
- Progress notes
- Performance goals & outcomes (which includes a plan)



#### FY11 Regional allocation that includes:

- Nursing and Family Support
- Early Intervention

#### Does NOT include:

- Early Childhood and Family Mental Health
- Specialized Child Care
- CIS Intake Coordinator



- Total dollar allocation is divided among 20 month budget period (November 1, 2010 to June 30, 2012)
- Each month, upon submission of the claims, grantee is paid 1/20th of total allocation

# Financing and Payment

- Create a code which represents the CIS unit of service
  - The client is a pregnant or post-partum woman or a child from birth to age 6
  - Grantee submits claim that meets CIS criteria through MMIS, using the CIS code
  - Claims are submitted monthly
  - HPES sends the payment to the grantee

# Financing and Payment

- To receive the full monthly payment, grantee must serve an optimal number of Medicaid eligible clients (to be determined)
- Reviewed over time and will have a target of an 'average' number
- Takes into account the ebb and flow of services that exist in select months
- The method for determining the optimal number will be decided in partnership with the 3 Phase 1 grantees.

# Questions?

#### Nursing & Family Support:

- Women Home Visits
- Infants birth to 1 Home visits
- Children 1-5 home visits
- Childbirth education classes



#### Early Intervention

- Developmental Therapy
- Case Management/Service Coordination
- Annual Case Management

#### Early Childhood & Family Mental Health

- Service Planning & Coordination
- Clinical Assessment
- Direct Services (individual, family & group therapy, and community supports)
- Consultation & Education



#### Specialized Child Care

- Financial assistance
- Placement support/access
- Transportation
- Consultation/Education

(For specific populations of children)

# Questions?

## **Unanswered Questions**

- How will grantees pay expenses during the first month?
- How will the fiscal agent manage their budget if multiple people (from multiple agencies) are entering claims data?
- How should we determine the optimal number of Medicaid clients to be served?

## Unanswered questions

- What performance measures should we use to determine that services provided and methods of provision are effective and make a difference for children and families?
- How do we ensure funding is appropriately spent among services?
- How do we sort out the distribution of administrative costs among agencies?

# Questions?

# **Application process**

#### Timeline:

- Completed proposals due June 30th
- Grantees selected July 15th
- Work with grantees on: unanswered questions, performance measures, the model, and grant work specs – July - Sept. 15th
- Final grant/plan submitted for processing -Sept. 30th
- Grants commence November 1

## Application process

- Applicants will send 1 original and 7 copies by mail, to be received by CDD by end of business on June 30<sup>th</sup>.
- Review Team will include: CIS staff; Building Bright Futures Director; VDH staff; Interagency Coordinating Council (ICC) representative (parent).

## **Application Process**

#### Narrative (not to exceed 5 pages)

#### Fiscal agent must have:

- Leadership capacity and relationships to work collaboratively within the community
- The organizational capacity to ensure delivery of all CIS services by November 1, 2010
- The organizational history and leadership stability to ensure sustainability

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Required	Recommended	Other
Early Intervention (Part C) host agency	Vermont Department of Health District Director	Substance abuse preferred provider
Nursing services provider	Agency of Human Services Field Director	Other community partners not listed
Family Support services provider	HeadStart provider	
Early Childhood and Family Mental Health provider	Local school district (s) special education services provider	
Specialized Child Care services provider		
CIS Intake Coordinator grantee		

## **Application Process**

- Flexibility with implementing a statewide model of community integration and maintaining fidelity to the CIS vision and goals.
- Documented experience in providing early childhood services
- Documented ability to manage large grants and sub-grants

## **Application Process**

### Application package includes:

Cover sheet (provided)

Narrative 45 pts

Partner Commitment Letter (template provided)

25 pts

Organizational chart
 10 pts

IT capacity5 pts

Optional - Strategic plan for implementation

bonus 5 pts



- Geographic representation
- Diversity of communities served
- Past performance with CDD grants
- Demonstrated ability to implement CIS system processes over the past 12 months (information from Narrative Reports and site visits).

# Questions?